

**For Immediate Release**

## **CLIMATETALK ALLIANCE ADDING MEMBERS AND SOLUTIONS**

*New Members Round Out Zoning Working Group to Develop Next Application in ClimateTalk Communication Infrastructure*

**SAN RAMON, CA, January 25, 2010** – The ClimateTalk™ Alliance today announced its newest members. Key industry leaders joining the ClimateTalk Alliance include 3 Notch Industrial Communications, Aprilaire, Arzel Zoning Technology, Control Solutions, Inc. Minnesota, ecobee, Everex Communications, In2 Networks, Jetlun, Lynxspring, Nogginhaus, Tendril, Varidigm and ZoneFirst. These industry leaders will join the current lineup of ClimateTalk Alliance members to drive the future of ClimateTalk, an open standards communication framework that enables simple connectivity among diverse HVAC and Smart Energy devices, leveraging existing industry standards for seamless information integration.

“The ClimateTalk Alliance is well underway and we’re seeing consistent growth and increasing support throughout the industry,” said Craig Johnson, Chairman, ClimateTalk Alliance. “We are looking forward to taking these developments to the next level and continuing to demonstrate the benefits that an open protocol like ClimateTalk can bring to the industry.”

With this continued growth, the alliance is now even better equipped to further develop the ClimateTalk Communication Infrastructure, addressing key industry needs. A top priority will be the formation of a Zoning Working Group to develop the next application in the ClimateTalk Communication Infrastructure. Along with existing member, EWC Controls, new members Aprilaire, Arzel Zoning Technology and ZoneFirst intend to team up to get this working group underway.

“We are truly excited to be part of this important, industry-leading organization,” said Mike Reilly, Vice President, EWC Controls. “Open standards benefit the many facets of the HVAC industry, including zoning and IAQ equipment manufacturers, by allowing for development of interoperable equipment. But, the ClimateTalk communication approach takes this one step further and also provides opportunities for customization and differentiation in the various applications; a benefit that is invaluable.”

The ClimateTalk Alliance is open to companies committed to providing long term interoperability of communicating devices that provide reduction in energy consumption while improving comfort and end user experience. For more information, please visit [www.ClimateTalk.org](http://www.ClimateTalk.org).

### **About ClimateTalk Alliance**

The ClimateTalk Alliance is an organization of industry-leading companies who are committed to developing a common communication infrastructure for HVAC and Smart Energy devices and enabling the interoperability of diverse systems. The ClimateTalk Alliance has been formed as an ecosystem to drive collaboration on standards to address fragmentation in the HVAC Communications market and provide interoperability for applications in the Smart Energy arena. The ClimateTalk Alliance is open to companies committed to providing long term interoperability of communicating devices that provide reduction in energy consumption while improving comfort and end user experience. For more information, visit [www.ClimateTalk.org](http://www.ClimateTalk.org).

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